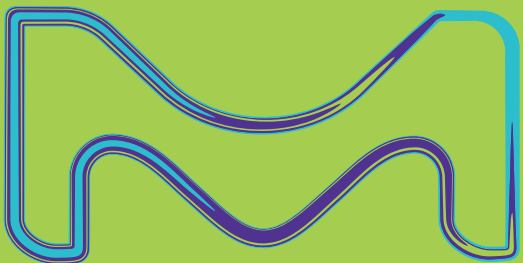


Impact of the Pandemic

Merck's Insights and Learnings Continue

Rebecca Lee – Managing Director, Merck LS ANZ

Scott Mabey – Head of Supply Chain, Merck LS ANZ



MERCK

Since April – VUCA



No playbook

- Impact on a global scale has not been seen in our life times



Demand Volatility

- Pharma manufacturing increased
- Biotech companies pivoted
- Diagnostics – new manufacturers
- University lab closures
- New products
- High demand
- Manufacturing erratic



Supply Chain Disruption

- Global air cargo capacity down 18% vs 2019
- ANZ one of the hardest hit
- Global sea freight impacted by port closures and lockdowns



ANZ is one of the greatest impacted

Global Air
Cargo Capacity
Down 18% vs
2019



Extra facility opened for planes grounded by Covid-19

30 September



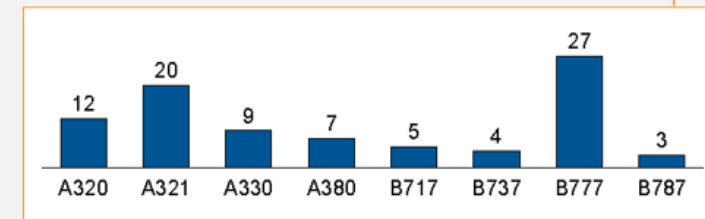
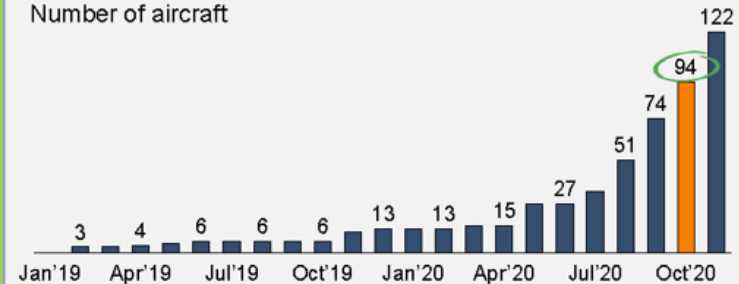
"An aircraft storage facility in Central Australia is now so full that its owners have had to seek out more space."

Asia Pacific Airline Storage is storing 94 planes at Alice Springs, and will store more in Southeast Queensland. Singapore Airlines and Cathay Pacific as well as their subsidiaries are storing planes in Alice Springs, as are Fiji Air and Cebu Pacific.

The company has plans to expand the facility from its current 110 slots to accommodate 160-200 aircraft."

Aircraft in storage at Alice Springs

Number of aircraft



How did Merck

Respond?



Responsibility

352 years of experience
Family Owned, Family Values



Care

Our staff
Our customers
Our community



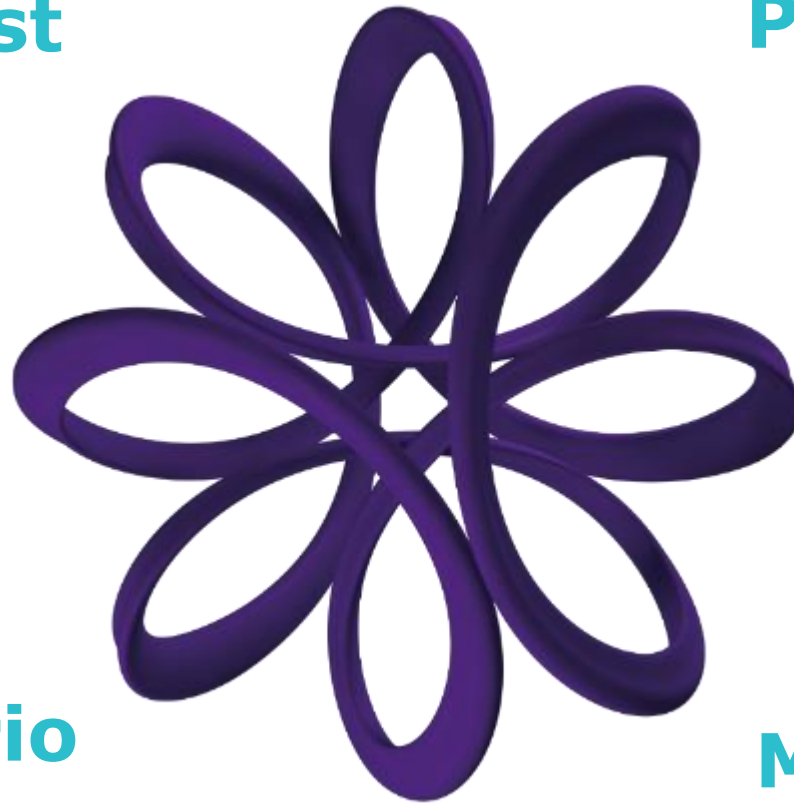
Continuity

Commitment to business continuation

What did we do?

Safety First

Product allocations



**Regulatory
Management &
Trade Compliance**

**Global
Transportation**

**Business Scenario
Planning for the
Future**

Manufacturing

What did we learn?

Agility

Collaboration is Key

Data



Can we help you more?

Would you like to further discuss any challenges you are experiencing feel free to reach out. We are here for you.



Rebecca Lee

Managing Director – Merck LS ANZ

Scott Mabey

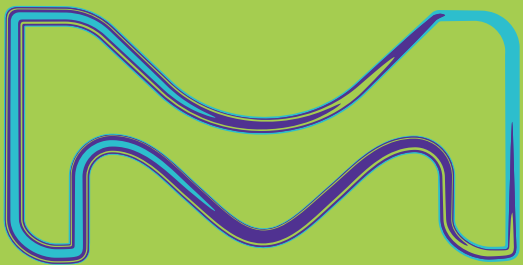
Head of Supply Chain – Merck LS ANZ



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Questions?



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